




Monday, September 21st

	Room: E & F	Exhibit Hall	Lobby		
7:30	Pat Zaby		Registration Class & Conv. open 7:30 to 8:30		
7:45				Key:	
8:00	<div style="border: 1px solid black; padding: 5px;"> CRS class 8:00 - 5:00 Marketing with MS Office Advanced </div>			Meetings	
8:15					
8:30					Events
8:45					
9:00					Classes
9:15					
9:30					
9:45					
10:00					
10:15					
10:30					
10:45					
11:00				Convention Registration Open 11:00 - 1:00	
11:15					
11:30					
11:45					
12:00					
12:15					
12:30					
12:45					
1:00					
1:15					
1:30					
1:45					
2:00					
2:15					
2:30					
2:45					
3:00		Exhibit Hall			
3:15		Exhibitor Setup			
3:30		3:00 - 6:00			
3:45					
4:00					
4:15					
4:30					
4:45					
5:00					
5:30		Young REALTORS® Tailgate Party 5:00pm - <i>Quaker Steak & Lube Restaurant</i>	Convention Registration Open 5:00 - 7:00		
6:00					
6:30					
7:00					
7:30					
8:00					

Tuesday, September 22nd

	Room: L	Room: E & F	Room: D	Room: J	Room noted below	
7:30	<input type="checkbox"/> REALTOR®		<input type="checkbox"/> Rich Sands		<input type="checkbox"/> IAR Leadership/RVP	Key:  Meetings  Events  Classes
7:45	Land Institute				Bylaws Committee	
8:00	Committee &	<input type="checkbox"/> No-to-Low Cost Marketing	<input type="checkbox"/> The 7 Deadly Traps of Loser Negotiation		7:30-8:30	
8:15	Board of	8:00 -9:50	8:00 - 9:00		Room K	
8:30	Directors					
8:45	Meetings	2 Hours CE	<input type="checkbox"/> There's No Crying in Negotiation	<input type="checkbox"/> Executive Committee	<input type="checkbox"/> Rapattoni MLS Training	<input type="checkbox"/> Legal Ref. / Pro Standards
9:00	7:30-10:30		9:15 - 10:15	8:30-10:00	9:00 - 10:00	9:00 - 10:00
9:15					Room I	Room H
9:30					No CE Credit	
9:45						
10:00				<input type="checkbox"/> Executive Board Officers	<input type="checkbox"/> RPAC Trustees	
10:15		<input type="checkbox"/> Social Media ABC's to 123's	<input type="checkbox"/> Overcoming Obstacles	10:00-11:30	10:00-11:00	
10:30	<input type="checkbox"/> RLI Press Conference	10:15 - 11:15	10:30 - 11:30		Room I	
10:45	10:30-11:30					
11:00					<input type="checkbox"/> CRS General Mtg	<input type="checkbox"/> Exhibitor Expo Grand Opening
11:15					11:00-12:00	11:00 - 1:00
11:30	<input type="checkbox"/> RLI Awards Luncheon	<input type="checkbox"/> Secrets Friends Won't Share About Social Media			Room: B	
11:45	11:30-1:00	12:15 - 1:15	<input type="checkbox"/> The Presentation Paradigm Shift			
12:00			1:00 - 2:00		<input type="checkbox"/> Luncheon Sponsored by CRS	
12:15					12:00-1:00	
12:30			<input type="checkbox"/> The One Buttock Presentation		Room: B	
12:45	Room: K		2:15- 3:15			
1:00	Dan Olson	<input type="checkbox"/> Positioning For a Changing Market	<input type="checkbox"/> Got SLAGE?		<input type="checkbox"/> Membership Development Forum	<input type="checkbox"/> Exhibitor Expo
1:15	<input type="checkbox"/> Septic Systems In Iowa*	1:30- 3:20	3:30 - 4:30		1:00-2:30	1:00-6:00
1:30	1:15 - 2:15	2 Hours CE			Room I	Room: Exhibit Hall
1:45						
2:00					<input type="checkbox"/> Public Relations Committee	
2:15					2:30-3:30	
2:30	<input type="checkbox"/> Time of Transfer Inspections*				Room H	
2:45	2:30 - 3:30					
3:00				<input type="checkbox"/> Techmark BOD Meeting		
3:15				3:00-4:00		
3:30					<input type="checkbox"/> Nominating Committee	
3:45	<input type="checkbox"/> IDNR Loan Program & other Resources*				4:00-4:30	
4:00	3:45 - 4:45				Room H	
4:15						<input type="checkbox"/> Foundation Live Auction
4:30						4:30-6:00
4:45						In Exhibit Hall
5:00						
5:30						
6:00						
6:30					<input type="checkbox"/> Fun Night Sponsored by Iowa CRS Chapter: Rockin' Comedy	<input type="checkbox"/> Past Presidents Dinner
7:00					Piano Show 6:30-11:00 @ Whiskey Roadhouse - in Horseshoe Casino	6:30

ALL Education Sessions are 1 hour of CE credit unless noted otherwise.

*The sessions by Dan Olson, Iowa DNR will be repeated on Wednesday.

Credit can only be given for each title once.

All Committee Meetings are Open to anyone except Personnel Committee & Visionary Team unless committee goes into Executive Session

Wednesday, September 23rd

	Room: E & F	Room: D	Room: L & K	Room: J	Room noted below	
7:30	Jerry Rossi		John Mayfield			
7:45						
8:00	<input type="checkbox"/> At Bat - Evolution of the Real Estate Consumer	Dan Olson		<input type="checkbox"/> Foundation Breakfast Meeting 7:30-8:30	<input type="checkbox"/> Inspirational Breakfast 7:30-8:30 Ballroom A	
8:15						
8:30	8:00 - 9:00	<input type="checkbox"/> Septic Systems In Iowa*				
8:45		8:30 - 9:30				
9:00	<input type="checkbox"/> And the Pitch - Shooting Straight With Sellers		<input type="checkbox"/> Understanding Credit Reports and the Credit Scoring Process	<input type="checkbox"/> Personnel Committee 9:00-10:00	<input type="checkbox"/> Rapattoni MLS Training 9:00 - 10:00 Room H & I No CE Credit	
9:15	9:15 - 10:15		9:00 - 10:50 2 hours CE			
9:30		<input type="checkbox"/> Time of Transfer Inspections* class 9:45 - 10:45			<input type="checkbox"/> Legislative Committee 10:00-11:00 Room H & I	
9:45						
10:00	<input type="checkbox"/> It's a Hit - How the 2010 Buyer Buys	<input type="checkbox"/> IDNR Loan Program & other Resources*				
10:15	10:30 - 11:30	11:00 - 12:00				
10:30			<input type="checkbox"/> 7 Ways to Jump-Start Your RE Career 12:30 - 1:30		<input type="checkbox"/> Annual Meeting Luncheon 11:30-1:30 Room: Ballroom A	Exhibitor Expo 8:00-3:00 Room: Exhibit Hall
10:45						
11:00						
11:15						
11:30						
11:45						
12:00		Judy Stevens				
12:15		<input type="checkbox"/> Living Green 12:45 - 1:45				
12:30						
12:45						
1:00						
1:15						
1:30	<input type="checkbox"/> On Base - Marketing - It's All About the Consumer					
1:45	1:30 - 2:30	<input type="checkbox"/> Building Green 2:00 - 3:00	<input type="checkbox"/> 6 More Ways to Jump-Start Your RE Career 2:00 - 3:00	<input type="checkbox"/> Visionary Team 2:00 - 3:00pm	<input type="checkbox"/> IPOA Board of Directors 2:00 - 3:00pm Room H & I	
2:00						
2:15						
2:30	<input type="checkbox"/> Stealing Second - Contact and Contract Management					
2:45	2:45 - 3:45	<input type="checkbox"/> Listing and Selling Green class 3:15 - 4:15	<input type="checkbox"/> 8 Additional Ways to Jump-Start Your RE Career 3:30 - 4:30	<input type="checkbox"/> Young REALTORS® Advisory Group 3:00 - 4:00pm		
3:00						
3:15						
3:30						
3:45						
4:00	<input type="checkbox"/> Home Run - Reframing Real Estate Success					
4:15	4:00 - 5:00					
4:30						
5:00						
5:30						
6:00						
6:30						
7:00						
					Hospitality Hour - Hall next to Ballroom B 6:00-7:00	
					<input type="checkbox"/> Inaugural in Ballroom B 7:00	

Key:
 Meetings
 Events
 Classes

ALL Education Sessions are 1 hour of CE credit unless noted otherwise.

*These sessions by Dan Olson, Iowa DNR were offered on Tuesday.
 Credit can only be given for each title once, you cannot receive CE credit for attending the same session two times.

All Committee Meetings are Open to anyone except Personnel Committee & Visionary Team unless committee goes into Executive Session

Thursday, September 24th

Room: E & F
Joe Sesso

Room: D
Paul McLaughlin

8:00
 8:15
 8:30
 8:45
 9:00
 9:15
 9:30
 9:45
 10:00
 10:15
 10:30
 10:45
 11:00
 11:15
 11:30
 11:45

Realtor.com's
 Marketing & Technology
 Survival Guide, Part 1
 1.5 hours of CE
 8:15-9:45

Hot Topics in
 Today's RE Law
 8:00-9:00




Kitty Carstens
 Federal Mortgage
 Laws Affect Closings*
 9:15-11:05
 2 hours of CE credit

Realtor.com's
 Marketing & Technology
 Survival Guide, Part 2
 1.5 hours of CE
 class 10:00-11:30

Public Policy Committee 10-10:30
 Room: K

Executive Committee
 - Follow up
 10:30-11:30
 Room: L

Board of Directors
 11:30-1:00pm
 Room: H,I,J

Key:
 Meetings
 Events
 Classes

ALL Education Sessions are 1 hour of CE credit unless noted otherwise.

**Federal Mortgage Laws Affect Closings* was offered in a few locations in August 2009. As this is the same class, credit can only be given for this title once. You cannot receive CE credit for attending the same session two times in the same renewal cycle.

All Committee Meetings are Open to anyone except Personnel Committee & Visionary Team unless committee goes into Executive Session