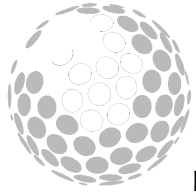


# IAR Foundation Activities



## IAR Foundation Golf Invitational

Each year, the IAR Foundation hosts its annual Golf Invitational. REALTORS® from across the state come to participate in this annual event to raise money for the real estate education program at the University of Northern Iowa.

All proceeds from the tournament are dedicated to the support of scholarships, materials and internships in the UNI real estate program.

## University of Northern Iowa Real Estate Education Program

Created in 1989, the UNI real estate program provides Iowans with a quality, college real estate education program and is the only program in Iowa allowing students to earn a bachelor's degree in real estate.

Since its creation, enrollment continues to grow. The mission of the UNI program is to enhance the competence and professionalism within the real estate industry in Iowa and to prepare UNI students for careers in real estate.



# IAR Foundation Scholarships

The IAR Foundation funds a number of scholarships that vary in size. Applicants must be declared real estate majors at UNI, must have a GPA sufficient to graduate and must get a letter of recommendation from a REALTOR® or real estate professional. Incoming community college students are also eligible.

In addition, the IAR Foundation funds six scholarships named in honor of past and present IAR members who have demonstrated excellence in their field. Applicants must have a GPA of at least 3.0. Recipients of these special scholarships are awarded \$1,500 per academic year.

### **The Joan Ballantyne Scholarship**

Joan Ballantyne served as the IAR's first female president in 1981. In 1988, she served as the national president of the Women's Council of REALTORS®. Preference for this scholarship is given to a female.

### **The O.G. Powell Scholarship**

O.G. Powell served as IAR president in 1951 and as president of the National Association of REALTORS® in 1961.

### **The Hanson-Hertz Scholarship**

Bert Hanson and Carl Hertz both served as presidents of the National REALTORS® Land Institute in 1966 and 1980, respectively. Preference for this scholarship is given to students with an agricultural background or interests.

### **The Cecil Galvin Scholarship**

Cecil Galvin served as IAR president in 1967.

### **The Ray Osthus Scholarship**

Ray Osthus served as Foundation chairman from 1996-1999, IAR president in 1988-89 and president of the Real Estate Advisory Council from 1989-1992.

### **The I.L. (Tommy) Tucker Scholarship**

I.L. (Tommy) Tucker served as IAR president in 1968.

# IAR Foundation Gifting Vehicles

Incorporated under Iowa law, the tax exempt Foundation provides an excellent vehicle for REALTORS® and friends of the real estate industry, through tax deductible contributions, to support these worthy goals.

## **Memorials**

Memorial contributions to the Foundation are a fitting way of honoring deceased members of the Iowa Association of REALTORS®, especially those members who were long standing in their support of REALTOR® ideals.



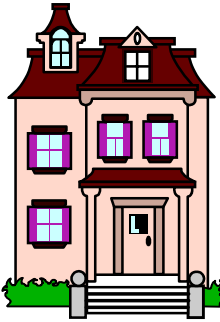
## **Gifts**

Gifts to the Foundation may be made through a one-time contribution, or may be pledged and given over a period of several months or years. Gifts, trusts and grants may also be designated for a specific purpose through the Foundation.

## **Wills & Bequests**

Memorial contributions are a fitting way of remembering and honoring deceased IAR members. REALTORS® and other interested persons are encouraged to remember the Foundation when making wills, bequests or assigning insurance. Gifts, trusts and grants to the Foundation may be made through a one-time contribution or may be pledged and given over a period of several months or years. They may be designated for a specific purpose through the Foundation.

# Other Foundation Projects



In addition to assisting the UNI real estate program, the Foundation supports disaster relief, community improvement projects and other worthy causes. The Foundation accepts donation requests from organizations that are working to build, rehabilitate and access affordable housing for their communities. In the past, the Foundation has contributed to UNI research; Iowa Flood Relief; Habitat for Humanity; flood relief for REALTORS® in Georgia, North Dakota, Minnesota, Arkansas, Illinois, Kentucky and Ohio; and Opportunity Village.

## **John Petosa - Association Executive Institute Scholarship - \$1,000**

Named for John Petosa, the Des Moines Area Association of REALTORS® Executive Officer from 1970 to 1991, this scholarship is designed to help association executive officers attend the NAR Association Executive Institute.

**Scholarship Guidelines:** Only paid staff of Iowa REALTOR® boards are eligible and must show financial need. Completed applications must be received by the REALTOR® Foundation no later than September 1, for the following year's AE Institute. Applicants will be awarded the scholarship monies upon returning from the AE Institute and after submitting a Certificate of Completion, expense report and AE summary to the Foundation Board of Directors.

# Iowa Association of **REALTORS®** Foundation



*The Iowa Association of REALTORS® Foundation was established to promote professionalism in adherence to the letter and the spirit of the Code of Ethics of the National Association of REALTORS®, and for such other related purposes as encouraging scholarship in real estate education, and for other worthy community projects.*

## Iowa Association of **REALTORS®** Foundation

1370 NW 114th Street, Suite 100  
Clive, Iowa 50325  
515-453-1064  
Fax: 515-453-1070

## REALTOR® Foundation Board of Directors

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Cherokee

### Board of Directors

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Cedar Rapids

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Cedar Falls

Bonnie Sparks  
Davenport

Tommy Tucker  
Cedar Rapids

*Each member of the Foundation Board of Directors serves a three-year term and is elected by the IAR Executive Committee. Officers are elected by the Foundation Board of Directors.*

## IOWA ASSOCIATION OF REALTORS® FOUNDATION

Enclosed is a contribution in the amount of \$ \_\_\_\_\_

**Please use my contribution for:**

- Gift \_\_\_\_\_ Name \_\_\_\_\_
- Memorial gift for \_\_\_\_\_ Address \_\_\_\_\_
- Foundation scholarships \_\_\_\_\_
- UNI library fund \_\_\_\_\_ City, State, Zip \_\_\_\_\_
- Enroll me in the Foundation as a: \_\_\_\_\_
- Friend Contribution up to \$100 \_\_\_\_\_ Phone \_\_\_\_\_
- Sponsor Contribution \$101 to \$1,000 \_\_\_\_\_
- Benefactor Contribution over \$1,000 \_\_\_\_\_ Board of REALTORS® \_\_\_\_\_

Checks should be made payable to the Iowa Association of REALTORS® Foundation.